Environment Department Doesn’t Have a Clue on Housing

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Apartment size target is a game of numbers

LINDA DALY
MARKET WATCH

As the property market springs back into life, we ask the experts how to maximise your chances of a sale, says Cian Molloy

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ne is the best time of year to put a house or an apartment on the market. There are two annual property highlights: spring and autumn. Bookended by the Christmas break and the summer holidays, these are key times to sell. Spring is a busy time - selling season. Winter is a time when buyers enter the market with a firmer resolve to either move or finally get on the property ladder. They can peruse houses and apartments without the constraint of the holidays. The market is uncluttered by the influx of end of year buyers and the market is in a more seasonal state of affairs. When it's a nice day, you get a lot more interest from buyers in your property.

In the early spring, you can show your house at least twice a week. Not only are there no holidays disrupting your sale, but the weather is also in your favour. What's more, there is a buzz around getting on the property ladder for first-time buyers.

In the late summer, you can sell from July to early September. This is the best time of year to sell your property, as the market is dominated by first-time buyers. The weather is also great, with long, warm days.

In the autumn, you can sell from September to early November. The weather is still good, but the market is dominated by second-time buyers. This is a great time to sell your property, as the weather is still warm and the market is dominated by first-time buyers.

In the winter, you can sell from early November to mid-December. The weather is still good, but the market is dominated by second-time buyers. This is a great time to sell your property, as the weather is still warm and the market is dominated by first-time buyers.

In the early spring, you can sell from March to early April. The weather is still good, but the market is dominated by first-time buyers. This is a great time to sell your property, as the weather is still warm and the market is dominated by second-time buyers.

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